Inc.

For the 2nd Time, NORCAL Ambulance Appears on the Inc. 5000, Ranking No. 3046 Based on Three-Year Revenue Growth

Livermore, CA, August 15, 2018 – *Inc.* magazine today revealed that NORCAL Ambulance is No. 3046 on its 37th annual Inc. 5000, the most prestigious ranking of the nation's fastest-growing private companies. The list represents a unique look at the most successful companies within the American economy's most dynamic segment—its independent small businesses. Microsoft, Dell, Domino's Pizza, Pandora, Timberland, LinkedIn, Yelp, Zillow, and many other well-known names gained their first national exposure as honorees on the Inc. 5000.

"We are thrilled to be a part of the Inc. 5000 again this year," says Karla Nazareno, one of NORCAL's founders. "It's validation of the hard work I see performed daily. This year has brought unprecedented growth as we've expanded into new markets and gained partners, yet our team has continued to provide exceptional compassionate care to our patients and the highest level of customer service to our healthcare partners. I am so proud of our team."

Not only have the companies on the 2018 Inc. 5000 (which are listed online at Inc.com, with the top 500 companies featured in the September issue of *Inc.*, available on newsstands August 15) been very competitive within their markets, but the list as a whole shows staggering growth compared with prior lists. The 2018 Inc. 5000 achieved an astounding three-year average growth of 538.2 percent, and a median rate of 171.8 percent. The Inc. 5000's aggregate revenue was $206.1 billion in 2017, accounting for 664,095 jobs over the past three years.

Complete results of the Inc. 5000, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found at www.inc.com/inc5000.

"If your company is on the Inc. 5000, it's unparalleled recognition of your years of hard work and sacrifice," says Inc. editor in chief James Ledbetter. "The lines of business may come and go, or come and stay. What doesn't change is the way entrepreneurs create and accelerate the forces that shape our lives."

Founded in 2005, NORCAL Ambulance is the premier leader for medical transportation in Northern California, servicing 15 counties. A locally-owned, private company, NORCAL partners with hospitals and healthcare systems throughout the region, providing a complete solution for medical transportation needs–both critical and routine. Services include Critical Care Transport, Advanced Life Support Transport, Basic Life Support Transport, and more.

For more information on NORCAL Ambulance, contact:

Debbie Natsch
925-785-7248
dnatsch@norcalambulance.com

More about Inc. and the Inc. 5000

Methodology
The 2018 Inc. 5000 is ranked according to percentage revenue growth when comparing 2014 and 2018. To qualify, companies must have been founded and generating revenue by March 31, 2014. They had to be U.S.-based, privately held, for profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2017. (Since then, a number of companies on the list have gone public or been acquired.) The minimum revenue required for 2014 is $100,000; the minimum for 2017 is $2 million. As always, Inc. reserves the right to decline applicants for subjective reasons. Companies on the Inc. 500 are featured in *Inc.*'s September issue. They represent the top tier of the Inc. 5000, which can be found at http://www.inc.com/inc5000.

The Inc. 5000 is a list of the fastest-growing private companies in the nation. Started in 1982, this prestigious list has become the hallmark of entrepreneurial success. The Inc. 5000 Conference & Awards Ceremony is an annual event that celebrates the remarkable achievements of these companies. The event also offers informative workshops, celebrated keynote speakers, and evening functions.

For more information on Inc. and the Inc. 5000 Conference, visit http://conference.inc.com/.

For more information contact:
Inc. Media
Drew Kerr
212-849-8250
dkerr@mansueto.com