



**For the 3rd Time, NORCAL Ambulance Appears on the Inc. 5000, Ranking No. 3489 With Three-Year Revenue Growth of 101% Percent**

**Livermore, CA August 20, 2019** – *Inc.* magazine recently revealed that NORCAL Ambulance is No. 3489 on its annual Inc. 5000 list, the most prestigious ranking of the nation’s fastest-growing private companies. The list represents a unique look at the most successful companies within the American economy’s most dynamic segment—its independent small businesses. Microsoft, Dell, Domino’s Pizza, Pandora, Timberland, LinkedIn, Yelp, Zillow, and many other well-known names gained their first national exposure as honorees on the Inc. 5000.

“We are honored to be named to the INC 5000 list for a third straight year,” says NORCAL’s CEO, Karla Nazareno.

Karla adds, “In many ways, we still feel like the small company we started 14 years ago. We are so proud of how we’ve grown into a thriving company that has become a leader in the medical transportation field with locations all over Northern California. We think our success can be attributed to the belief that the patients and families of the communities we serve deserve to be cared for with integrity, dignity, and compassion by a team committed to excellence in customer care.”

Not only have the companies on the 2019 Inc. 5000 been very competitive within their markets, but the list as a whole shows staggering growth compared with prior lists. The 2019 Inc. 5000 achieved an astounding three-year average growth of 454 percent, and a median rate of 157 percent. The Inc. 5000’s aggregate revenue was \$237.7 billion in 2018, accounting for 1,216,308 jobs over the past three years.

Complete results of the Inc. 5000, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found at [www.inc.com/inc5000](http://www.inc.com/inc5000).

“The companies on this year’s Inc. 5000 have followed so many different paths to success,” says *Inc.* editor in chief James Ledbetter. “There’s no single course you can follow or investment you can take that will guarantee this kind of spectacular growth. But what they have in common is persistence and seizing opportunities.”

Founded in 2005, NORCAL Ambulance is the premier leader for medical transportation in Northern California, servicing 15 counties. A locally-owned, private company, NORCAL partners with hospitals and healthcare systems throughout the region, providing a complete solution for medical transportation needs—both critical and routine.

NORCAL’s progressive and dedicated service team is committed to customer service and patient care. Our services include Critical Care Transport, Advanced Life Support Transport, Basic Life Support Transport, and specialized Neonatal Transports.

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**More about *Inc.* and the Inc. 5000**

**Methodology**

The 2019 Inc. 5000 is ranked according to percentage revenue growth when comparing 2015 and 2018. To qualify, companies must have been founded and generating revenue by March 31, 2015. They had to be U.S.-based, privately held, for profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2018. (Since then, a number of companies on the list have gone public or been acquired.) The minimum revenue required for 2015 is \$100,000; the minimum for 2018 is \$2 million. As always, *Inc.* reserves the right to decline applicants for subjective reasons. Companies on the Inc. 500 are featured in *Inc.*’s September issue. They represent the top tier of the Inc. 5000, which can be found at <http://www.inc.com/inc5000>.